

Exhibit 7
Closed Mortgage Dollars by Program and County--FY 2002-2003

County	Total		Great Rate		Great Start		New Start	
	\$	%	\$	%	\$	%	\$	%
Anderson	\$1,480,377	1.0%	\$826,737	0.9%	\$653,640	1.1%	\$0	0.0%
Bedford	\$583,412	0.4%	\$505,928	0.6%	\$77,484	0.1%	\$0	0.0%
Bledsoe	\$107,164	0.1%	\$107,164	0.1%	\$0	0.0%	\$0	0.0%
Blount	\$4,427,705	2.9%	\$2,301,959	2.5%	\$2,038,901	3.5%	\$86,845	6.8%
Bradley	\$3,213,343	2.1%	\$1,374,438	1.5%	\$1,838,905	3.1%	\$0	0.0%
Cannon	\$134,265	0.1%	\$134,265	0.1%	\$0	0.0%	\$0	0.0%
Carter	\$706,165	0.5%	\$265,800	0.3%	\$440,365	0.8%	\$0	0.0%
Cheatham	\$893,620	0.6%	\$618,690	0.7%	\$274,930	0.5%	\$0	0.0%
Chester	\$75,000	0.0%	\$75,000	0.1%	\$0	0.0%	\$0	0.0%
Coffee	\$649,950	0.4%	\$649,950	0.7%	\$0	0.0%	\$0	0.0%
Crockett	\$61,189	0.0%	\$0	0.0%	\$61,189	0.1%	\$0	0.0%
Cumberland	\$328,638	0.2%	\$65,000	0.1%	\$263,638	0.4%	\$0	0.0%
Davidson	\$26,505,712	17.6%	\$16,521,050	18.3%	\$9,627,662	16.4%	\$357,000	28.1%
DeKalb	\$127,171	0.1%	\$66,474	0.1%	\$60,697	0.1%	\$0	0.0%
Dickson	\$2,670,631	1.8%	\$2,575,384	2.8%	\$95,247	0.2%	\$0	0.0%
Dyer	\$835,237	0.6%	\$669,211	0.7%	\$166,026	0.3%	\$0	0.0%
Fayette	\$566,027	0.4%	\$137,025	0.2%	\$429,002	0.7%	\$0	0.0%
Franklin	\$301,375	0.2%	\$301,375	0.3%	\$0	0.0%	\$0	0.0%
Gibson	\$215,816	0.1%	\$93,850	0.1%	\$121,966	0.2%	\$0	0.0%
Giles	\$449,700	0.3%	\$449,700	0.5%	\$0	0.0%	\$0	0.0%
Grainger	\$123,000	0.1%	\$123,000	0.1%	\$0	0.0%	\$0	0.0%
Greene	\$66,300	0.0%	\$0	0.0%	\$66,300	0.1%	\$0	0.0%
Hamblen	\$1,570,534	1.0%	\$876,552	1.0%	\$693,982	1.2%	\$0	0.0%
Hamilton	\$8,440,838	5.6%	\$5,678,097	6.3%	\$2,448,475	4.2%	\$314,266	24.8%
Hawkins	\$683,438	0.5%	\$633,450	0.7%	\$49,988	0.1%	\$0	0.0%
Haywood	\$79,748	0.1%	\$0	0.0%	\$79,748	0.1%	\$0	0.0%
Henry	\$374,650	0.2%	\$374,650	0.4%	\$0	0.0%	\$0	0.0%
Hickman	\$505,856	0.3%	\$442,358	0.5%	\$63,498	0.1%	\$0	0.0%
Jefferson	\$676,802	0.5%	\$347,327	0.4%	\$329,475	0.6%	\$0	0.0%
Knox	\$14,098,352	9.4%	\$7,291,436	8.1%	\$6,806,916	11.6%	\$0	0.0%
Lake	\$63,995	0.0%	\$63,995	0.1%	\$0	0.0%	\$0	0.0%
Lauderdale	\$69,500	0.0%	\$69,500	0.1%	\$0	0.0%	\$0	0.0%
Lincoln	\$63,000	0.0%	\$63,000	0.1%	\$0	0.0%	\$0	0.0%
Loudon	\$1,067,081	0.7%	\$272,927	0.3%	\$593,364	1.0%	\$200,790	15.8%
Macon	\$124,120	0.1%	\$124,120	0.1%	\$0	0.0%	\$0	0.0%
Madison	\$1,743,482	1.2%	\$1,412,292	1.6%	\$331,190	0.6%	\$0	0.0%
Marion	\$694,050	0.5%	\$144,700	0.2%	\$549,350	0.9%	\$0	0.0%
Maury	\$1,042,057	0.7%	\$457,797	0.5%	\$584,260	1.0%	\$0	0.0%
McMinn	\$350,340	0.2%	\$148,000	0.2%	\$202,340	0.3%	\$0	0.0%
Meigs	\$75,404	0.1%	\$0	0.0%	\$75,404	0.1%	\$0	0.0%
Monroe	\$253,546	0.2%	\$143,000	0.2%	\$110,546	0.2%	\$0	0.0%
Montgomery	\$1,558,207	1.0%	\$326,245	0.4%	\$1,231,962	2.1%	\$0	0.0%
Morgan	\$100,488	0.1%	\$0	0.0%	\$63,488	0.1%	\$37,000	2.9%
Obion	\$1,030,101	0.7%	\$711,110	0.8%	\$318,991	0.5%	\$0	0.0%
Overton	\$521,850	0.3%	\$521,850	0.6%	\$0	0.0%	\$0	0.0%
Pickett	\$112,085	0.1%	\$112,085	0.1%	\$0	0.0%	\$0	0.0%
Polk	\$67,441	0.0%	\$0	0.0%	\$67,441	0.1%	\$0	0.0%
Putnam	\$1,254,883	0.8%	\$989,893	1.1%	\$113,342	0.2%	\$151,648	12.0%
Rhea	\$2,123,895	1.4%	\$1,840,732	2.0%	\$283,163	0.5%	\$0	0.0%

Exhibit 7
Closed Mortgage Dollars by Program and County--FY 2002-2003

County	Total		Great Rate		Great Start		New Start	
	\$	%	\$	%	\$	%	\$	%
Roane	\$751,763	0.5%	\$547,940	0.6%	\$203,823	0.3%	\$0	0.0%
Robertson	\$6,665,745	4.4%	\$4,329,683	4.8%	\$2,336,062	4.0%	\$0	0.0%
Rutherford	\$21,705,378	14.4%	\$17,516,344	19.4%	\$4,189,034	7.1%	\$0	0.0%
Scott	\$120,789	0.1%	\$0	0.0%	\$0	0.0%	\$120,789	9.5%
Sequatchie	\$271,650	0.2%	\$101,000	0.1%	\$170,650	0.3%	\$0	0.0%
Sevier	\$235,915	0.2%	\$74,690	0.1%	\$161,225	0.3%	\$0	0.0%
Shelby	\$21,718,639	14.4%	\$7,645,678	8.5%	\$14,072,961	24.0%	\$0	0.0%
Sullivan	\$625,366	0.4%	\$270,410	0.3%	\$354,956	0.6%	\$0	0.0%
Sumner	\$8,574,209	5.7%	\$5,203,416	5.8%	\$3,370,793	5.7%	\$0	0.0%
Tipton	\$941,568	0.6%	\$292,492	0.3%	\$649,076	1.1%	\$0	0.0%
Trousdale	\$107,087	0.1%	\$107,087	0.1%	\$0	0.0%	\$0	0.0%
Unicoi	\$108,100	0.1%	\$108,100	0.1%	\$0	0.0%	\$0	0.0%
Union	\$154,776	0.1%	\$154,776	0.2%	\$0	0.0%	\$0	0.0%
Warren	\$52,780	0.0%	\$52,780	0.1%	\$0	0.0%	\$0	0.0%
Washington	\$963,330	0.6%	\$366,877	0.4%	\$596,453	1.0%	\$0	0.0%
White	\$266,035	0.2%	\$266,035	0.3%	\$0	0.0%	\$0	0.0%
Williamson	\$1,377,308	0.9%	\$846,442	0.9%	\$530,866	0.9%	\$0	0.0%
Wilson	\$2,418,077	1.6%	\$1,619,442	1.8%	\$798,635	1.4%	\$0	0.0%
TENNESSEE	\$150,326,055	100.0%	\$90,410,308	100.0%	\$58,647,409	100.0%	\$1,268,338	100.0%